

# GETTING STARTED / COACHING CHECK LIST

Name :

## LEARN & BUILD BELIEF

1 <a href="http://www.NovaFreedom.info">www.NovaFreedom.info</a>	
2 <a href="http://www.X39Freedom.net">www.X39Freedom.net</a>	
3 Watch some of the 'Inspiring Videos'	
4 Watch 'Business Opportunity' Video	

## Skills & Steps to GO MANAGER

1 Write your Goals on the bottom	
2 Get Your Referral Link	
3 Email Outline Setup	
4 Write a List 50 Prospects' Names	
5 Contact Prospects	
6 Send Information	
7 Follow up in 24 - 48 Hours	
8 Help Enrol Your New Brand Partners	
9 Change Binary Placement Left / Right	
10 Create Referral Link for Team Members	
11 Teach BPs to do these 11 Steps	

## LEARN RANKS

1 Manager	
2 Director	
3 Senior Director	

## USE & PROMOTE FSI TRAINING

1 Promote <a href="http://www.NovaFreedom.info">www.NovaFreedom.info</a>	
2 Promote <a href="http://www.X39Freedom.net">www.X39Freedom.net</a>	
3 Linda & Trev's Newsletter Subscribed	
4 X39 Freedom Revolution Facebook Group	

## WANTS TO ACHIEVE WITH THE BUSINESS :


## ORDER

1 Place An Order	
2 Upgrade Account	
3 Setup Autoship	
4 Understand Maintenance Pack Option	

## LEARN COMPENSATION PLAN

1 Retail Sales	
2 Product Introductory Bonuses	
3 Cycle Bonuses	
4 Check Matching Bonus	

## BACKOFFICE TASKS

1 View Binary Tree	
2 Change Automatic Placement	

## ON PHONE

1 LifeWave Backoffice	
2 <a href="http://NovaFreedom.Info">NovaFreedom.Info</a>	
3 <a href="http://X39Freedom.net">X39 Freedom.net</a>	
4 LifeWave App	

## SET BUSINESS GOALS

1 Manager	
2 Director	
3 Senior Director	
4 Executive Director	
5 Presidential Director	
6 Senior Presidential Director	